

SBA CERTIFIED: 8(a), SDB, HUBZone & A SERVICE DISABLED VETERAN OWNED COMPANY

Who We Are

ARRIBA evolved from Construction Unlimited founded in 1978, as a family owned and operated business. Company integrity backed by superior service, has earned **ARRIBA** a reputation for quality workmanship.

As a certified 8(a), SDB, HUBZone and Service Disabled Veteran Owned business, *ARRIBA* has been making great strides in the small business community. With much hard work and determination, *ARRIBA* had sales of 4.4 million in 2001 and 2.8 million in 2002.





ARRIBA's growth is a direct result of the strong work ethic of its personnel. Employee training, state-of-the-art equipment and promotion of a safe work environment is emphasized throughout the company. **ARRIBA** is proud of its reputation for bringing well-trained, qualified cost-conscious supervisors to every task

Who We Are

ARRIBA personnel possess strong technical and engineering backgrounds. We employ talented, trained, and experienced individuals who are most qualified for the specific work effort to be accomplished. **ARRIBA** seeks to employ and to provide for our customers the services of "goal oriented" professionals with strong and dedicated work ethics. We know that with superior talents and resources we will be able to effectively satisfy our customers' requirements.





As a full service Contractor, *ARRIBA* brings to the table unique programs and project management history. Project teams are developed to suit each of a wide variety of professional tasks whether it is in New Construction, Addition and Renovation, or Security Installation. These teams are built from our cadre of experienced personnel with the purpose of getting the job done correctly the first time. The members possess extensive experience in contracting, service work and subcontractor management. To the maximum extent possible, our individual engineers and technicians are totally dedicated and committed to a given contract.



"Do the Right Things for the Right Reasons"

Our Business Philosophy



ARRIBA is committed to excellence Our seasoned and competent professionals are supported and complemented by an experienced and technically knowledgeable Management staff. Through positive action, a sincere interest in the customer's requirements, and a strong emphasis on the quality of our work, ARRIBA's corporate management and employees put into practice the philosophy that, "A satisfied customer is our most important and valuable asset." Each employee is aware of this concept and carries out the corporate commitment of providing services that meet or exceed our customer's highest expectations.

What We Do

- Most recently, *ARRIBA* has completed new construction for the Norfolk District Corps of Engineers. We have also performed rather difficult HUD renovation work modernizing a 19 story inhabited apartment building. In the Design/Build world we have completed two projects of some significance.
- Upgrades to Military Base Housing.
- Installation, repair and testing of air conditioning (HVAC) and refrigeration equipment.
- A background of over 40 years in Electronics and Ordnance equipment, including repair and manufacture.
- Our secret facility clearance is in place and is utilized for Navy Engineering Support.
- We represent a full line of security products capable of detection <u>and</u> deterrence. Extensive experience in FZ alarm and other security systems, including fiber optic and live video surveillance. Includes CCTV arrays; pressure sensors; audio surveillance; perimeter protection; blast mitigation; access control; emergency barricades and blockers.
- *ARRIBA* is experienced in competitive bid, competitive proposal and negotiated projects.

COMPLETED PROJECTS



Consolidated Learning Center



December 2001

Value of Contract: \$4,406,568

The Consolidated Learning Center was a negotiated HUBZone contract, which began at \$4.3 million. To date this is the largest HUBZone Construction contract ever awarded. The contract was to build, from the ground up, a 25,000 square foot high- tech Learning Center. The Center is a complete state of the art Learning facility complete with fully computer-controlled audio/visual training at each instructor's station. It includes computer training labs and an automated testing center capable of connecting live video training from colleges throughout the country via Satellite and the Internet to students in the classroom



The facilities appointments include extensive architectural amenities such as archways, terrazzo floors, raised computer room floors, and oak millwork. One of the unique requirements of the contract was the exterior of the building to blend with the Army master base plan for aesthetics.

The Learning Center was to be the "Showplace" of the base and was purposely located across from the Chapel on one side and the Day Care Center on the other, both of which are heavily trafficked areas by the senior personnel and their families. As a result, great care to keep both vehicle and pedestrian traffic flow open and accessible was of prime import, not to mention the emphasis placed on the appearance of the site at all times throughout construction

As recognition for meeting all of the mentioned requirements and constraints *ARRIBA* corporation was awarded a Certificate of Appreciation from the Norfolk District Commander Army Corps of Engineers. The Learning Center was commissioned with a Ribbon Cutting Ceremony on 01/08/02.



Kentucky Towers



April 2000

Value of Contract: \$2,998,409

The renovation of a 19-story apartment building in downtown Louisville, KY, a HUD project. This job was one of the most challenging for *ARRIBA*. The first issue was the location of the property, which was in old downtown Louisville with narrow streets and no laydown area; the placement of even a large trash receptacle was a challenge.

This project comprised rework of the masonry, new roof and associated flashing, replacement of all windows with thermal high energy efficient windows, Design & Installation of a Geo-Thermal heating and cooling system, repairs to bathrooms and kitchen plumbing and the installation of a new power and water metering system for each apartment. One of the biggest challenges was to accomplish the work while the building was 60% occupied.

The masonry, window change and re-roofing required that unique protection be provided to protect both vehicles and pedestrian/workers from any falling materials or objects during construction. The adjacent streets and sidewalks could not be closed through the exterior construction, adding to the problem was the movement of the building occupants through this period. Material from the roof had to be ferried by the elevator at times to and from the roof until the rooftop crane could be assembled.



CURRENT PROJECTS





LANGLEY AIR FORCE BASE

Date of Award: 09/31/2002

Description of work: <u>Renovation & Addition</u>, Provide labor and material to renovate the existing building #368 and add a new Rehearsal Hall to the USAF HERITAGE OF AMERICA BAND building, approximately 3,000 square feet, complete, including all work as shown on the drawings and specifications.

Value of Contract: \$ 1,460,000.00

Winona Sewell-Hall: (757) 764-7032 Contracting Officer Representative



DEFENSE LOGISTICS AGENCY, RICHMOND

Date of Award: 09/30/2002

Description of work: <u>Security Systems Upgrades</u>, Provide labor and material and to make operable Perimeter Fence Security Cameras.

Value of Contract: \$ 245,000.00

David R. Erhardt: 804-279-5422

Contracting Officer Technical Representative



NAVAL FACILITIES ENGINEERING COMMAND

Date of Award: July 2002

Description of work: <u>HVAC Troubleshooting & Repairs</u>, Provide labor and material to troubleshoot, perform maintenance and repair HVAC Systems as provided in the statement of work at various Navy installations within 50 miles of Navy Base Norfolk.

Value of Contract to date: \$494,204.00

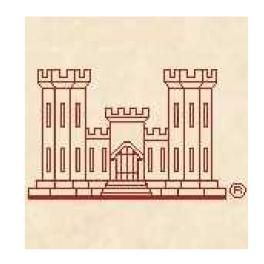
Don Swears: 757-462-7713

Contracting Officer

NEW PROJECTS



DESIGN/BUILD

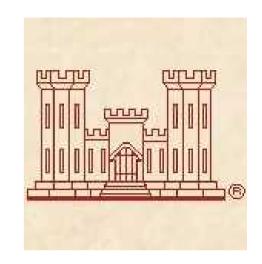


US ARMY CORPS OF ENGINEERS

Fort Eustis, VA Building 661

ARRIBA Corporation together with architects Rodriguez, Ripley, Maddux and Motley are performing on a Design/Build project for Force Protection Upgrades and Renovations to Building 661 to include the installation of an emergency power generation system to be located inside of a secure building; upgrade perimeter surveillance; install a new bulletproof security booth/station; and provide and install a new glass enclosed classified briefing area.

Estimated Value: \$800,000.00



US ARMY CORPS OF ENGINEERS

Fort Eustis, VA Force Protection, Roads/Fences

ARRIBA Corporation together with architects Rodriguez, Ripley, Maddux and Motley are performing on a Design/Build project to design and install approximately 14 miles of perimeter fencing to include decorative brick and ironwork at the main gate. Design and install a new video surveillance system in areas yet to be specified. Build security roadways adjacent to new perimeter fence where presently none exist.

Estimated Value: \$ 4,400,000.00